

Electronics Technician & Internal Sales (On Board Rail Equipment)

Diploma or degree in Electronics Engineering, Electrical Engineering, Mechanical Engineering, or a related field.
Relevant experience in these disciplines without formal qualifications will also be considered.
(Training Provided)

JOIN OUR TEAM



Established in 2003, MV Technology Solutions boasts exclusive sales rights to some of the globe's top brands, which are integral to major infrastructure projects across Power Distribution, Rail Electrification, and large-scale renewable energy initiatives throughout Australia and New Zealand.

Joining us means joining a company in growth mode, where your potential for advancement is limitless. Whether you're seeking full-time or part-time employment, this role offers ample room for personal and professional development.

Position Overview

This role involves providing technical support, maintenance, and sales assistance for electronic equipment used on rail vehicles from one of primary exclusive supply partners HaslerRail, Switzerland. The position requires a combination of technical expertise in electronics and strong sales and customer service skills. Your typical week will entail 50% engagement in inside sales/customer service activities and 50% allocation towards maintenance, repairs for electronic equipment responsibilities.

This role is ideal for someone with a background in electronics and mechanical engineering field who is looking to expand their career into the sales domain, particularly within the rail industry. It offers a mix of hands-on technical work and customer-facing responsibilities, providing a dynamic and rewarding work environment.

Technical Support and Maintenance

- Technical Support and Maintenance:
- Diagnose, troubleshoot, and repair electronic systems and components used in rail equipment.
- Upgrade hardware and software and components used in rail equipment.
- Commission new electronic systems and components on rail vehicles.
- Keep detailed records of maintenance and repair activities. Respond to customer inquiries via phone, or email.

Internal Sales Support:

- Assist the sales team by providing technical information and support during the sales process.
- Prepare quotes and proposals for electronic systems and components.
- Respond to customer inquiries regarding product specifications, availability, and pricing.
- Develop and maintain strong relationships with customers by providing exceptional service.

Skills & Attributes:

- Proactive and detail oriented.
- Ability to work independently and as part of a team.
- Strong problem-solving skills and the ability to think critically.
- Adaptable and willing to learn new skills and technologies.
- Sales Skills: Ability to prepare quotes, proposals, and respond to customer inquiries effectively.
- Communication Skills: Excellent verbal and written communication skills for interacting with customers and internal teams.
- Customer Service: Strong customer service skills with a focus on building and maintaining relationships.

Qualifications & Experience

- Education: Diploma or degree in Electronics Engineering, Electrical Engineering, mechanical or a related field.
- Experience: Experience in electronics repair, maintenance, and troubleshooting.
- Experience in a sales support role is advantageous.

We support a diverse workforce.

MV Technology Solutions is a proud, equal opportunity employer, creating a work environment of diversity and inclusion. Our diverse workforce cultivates Innovation and Excellence and in turn, creates a workplace where our employees belong and prosper. Diversity and inclusion help us fully realize the potential of our employees. MV Technology Solutions also genuinely supports reasonable flexible working practices that empower our employees to best meet work and personal commitments.

Are you ready to thrive in a dynamic team environment where learning, growth, and success are the cornerstones of our culture? If so, we want to meet you and welcome you to our exceptional company.

Apply now at JoinUs@mvtech.com.au